

ABSTRACT OF THE DISCLOSURE

A unified ordering, warehousing, accounting, inventory, sales, delivery and communications system and method. Although the system and method pertain to the furniture operations and sales, the system and method can also be used by different entities in other retail and wholesale operations. The system is accessed over the Internet by the sales representatives, dealers, manufacturers and consumers by mobile sales representatives' laptops, dealers' servers, manufacturers' servers and consumers' computers. The method utilizes the system for all aspects of the furniture industry including handling raw material, organizing inventory and coordinating communications between salespeople, customers and manufacturers.

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